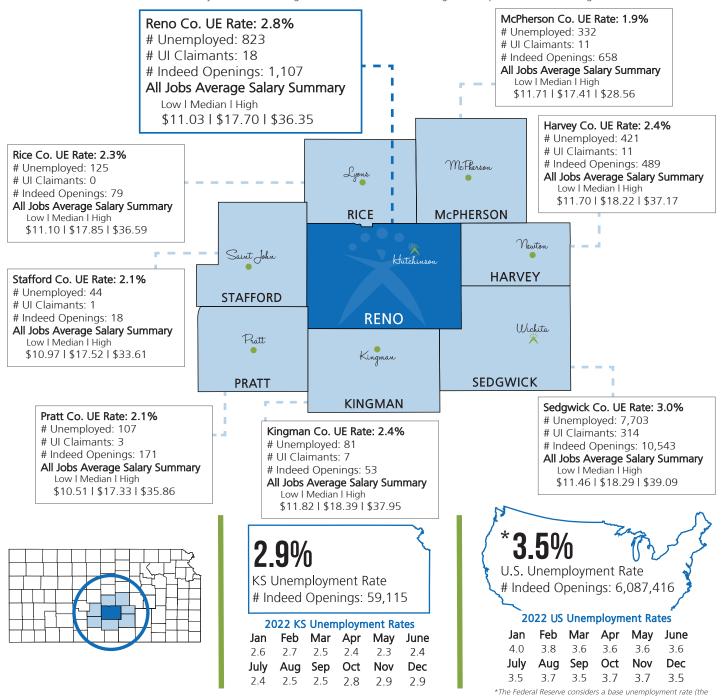
The Arnold Group's RENO COUNTY EMPLOYMENT IMPACT ANALYSIS

Throughout 2022, market uncertainty, supply chain issues, low labor force participation, increasing labor costs & inflation, and a potential economic downturn were consistent headlines and headwinds for employers. Unfortunately, hiring challenges are expected to linger into 2023, impacting employers across the board. Some anticipate an economic downturn – hopefully brief and mild. The Arnold Group believes we'll see continued turnover, steady candidate demand for better culture fit, and an overall inability to fill open positions. Candidate priorities have shifted to focus on work-life balance and have restructured their lifestyles around this focus. In turn, employers will have to prioritize their employment brand and retool their employee value proposition. The Arnold Group continues to monitor the labor market closely and work with organizations to assist with evolving and unique workforce challenges.



View previous analysis: https://www.the-arnold-group.com/RenoCounty Request analysis for specific job title: TAGhutch@the-arnold-group.com

Indeed # Pulled: 1/3/2023

Sources: Kansas Department of Labor ; U.S. Department of Labor ; www.marketplace.org

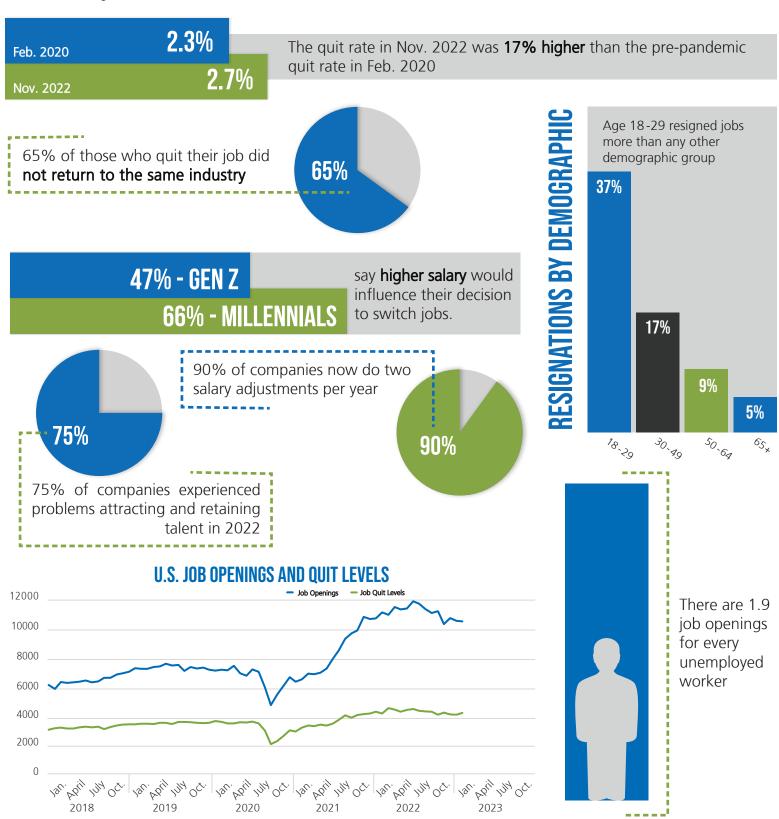


U-3 rate) of 5.0%-5.2% as "full employment" in the econom

THE GREAT REFLECTION

Did you know...

On average, 4 million people quit their job each month in 2021 and 2022. November 2021 saw record quits of 4.5 million.





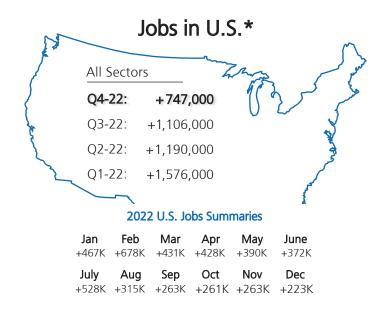
QUARTERLY JOBS SUMMARY

Jobs in Kansas

Governme	ent Sector	r Private Sector	
Q4-22:	+500	Q4-22:	+8,600
Q3-22:	-2,900	Q3-22: -	+3,500
Q2-22:	+4,600	Q2-22:	-600
Q1-22:	+1,700	Q1-22: +1	11,400

2022 KS Jobs Summaries

Feb Mar Jan Apr May June +8.5K +6.9K -2.3K +500 -1.1K +4.6K July Aug Sep Oct Nov Dec +3.5K -3.4K +500 +8.5K -400 +500



SUMMARY OF US SALARY AND INFLATION RATES:

AVERAGE SALARY INCREASE

2017: 3.45% **2018**: 3.62% **2019**: 3.75% **2020**: 2.83% 2015: 3.48% 2016: 1.13% 2021: 8.89% **2022:** 4.20% 2023: 4.60%* *Projected

INFLATION RATE

2015: 0.12% 2016: 1.26% 2018: 2.44% 2019: 1.81% 2020: 1.23% 2021: 4.69% 2022: 8.01% 2023: TBD 2017: 2.13%

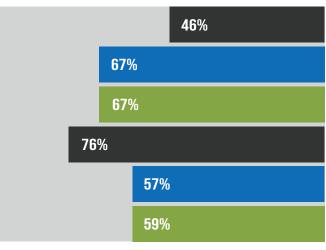
Spent more than budgeted/planned on pay adjustments in 2022

70%

Intend to increase salary budgets in 2023

68%

WHAT COMPANIES ARE DOING TO REMAIN COMPETITIVE IN THE TOUGH LABOR MARKET:



Hiring candidates at a higher rate in the relevant salary range

Adjusted or are considering adjusting salary ranges more aggressively (2% - 5% increases)

Providing additional workplace flexibility

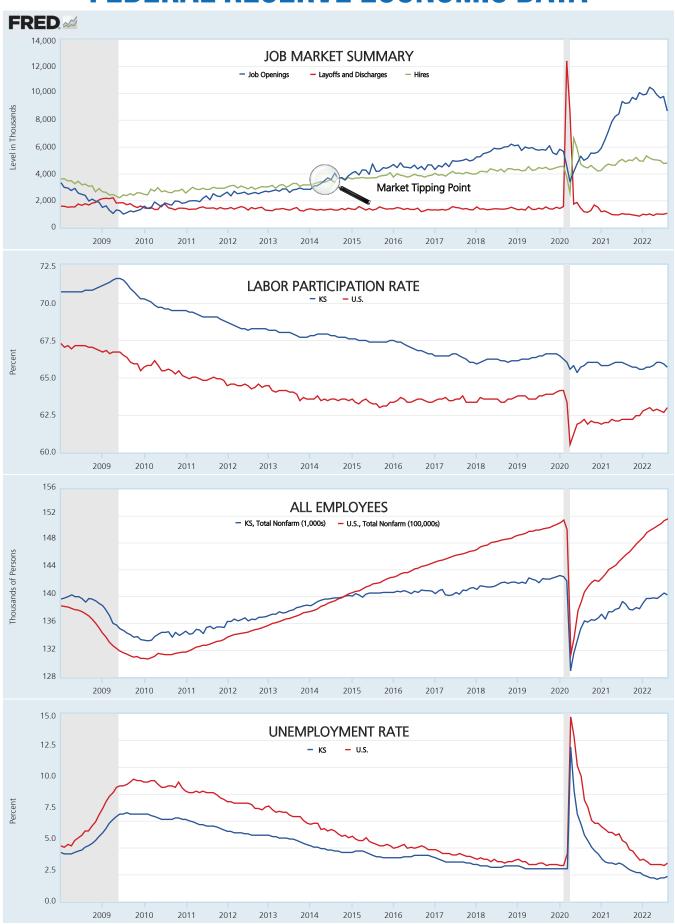
Placing broader emphasis on Diversity and Inclusion

Improving their overall employee experience

Considering eliminating college requirements for jobs



FEDERAL RESERVE ECONOMIC DATA





TAG EMPLOYMENT OUTLOOK SURVEY RESULTS

question 1:

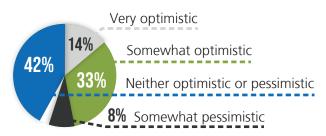
What are your organization's hiring intentions for Q1-2023 compared to Q4-2022?



Decrease staff levels **0%**Unsure, but optimistic **0%**Unsure, but pessimistic **0%**

question 2:

What is your hiring sentiment on overall job growth in Kansas for the first six months of 2023 compared to the last six months of 2022?



3% Very pessimistic

BY ORGANIZATION SIZE

Large Organizations

40%	Increase staff levels	
	60%	Maintain staff levels

Medium Organizations

	55 %	Increase staff levels
44%	Main	itain staff levels

Small Organizations



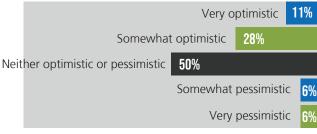
Micro Organizations

50 %	Increase staff levels
50%	Maintain staff levels

Large Organizations

	Very optimistic	20%
Somewhat optimistic	60%	
Neither op	timistic or pessimistic	20%

Medium Organizations



Small Organizations

Somewhat optimistic	29%
Neither optimistic or pessimistic 43%	
Somewhat pessimistic	29%

Micro Organizations

Very optimistic	33%
Somewhat optimistic	33%
Neither optimistic or pessimistic	33%

Large = 250+ employees

Medium = 50-249 employees

Small = 10-49 employees

Micro = 1-9 employees

