TOPEKA & KC AREA EMPLOYMENT IMPACT ANALYSIS

Talent remains center stage in today's dynamic and fiercely competitive job market as the unemployment rate hovers near historic lows across the state. The challenge of retaining your current workforce while attracting new top talent in a shrinking labor pool has reached an unprecedented level of complexity. With ever-changing employee demands and expectations, as well as the challenging economic times marked by increased living costs and job insecurity, offering the right balance of comp and benefits is paramount for any organization aiming to retain and motivate their workforce effectively. As many employers have learned, employee compensation isn't a static issue but a dynamic challenge requiring constant vigilance and action to protect against decreased morale, increased turnover, and a negative impact on engagement, performance, and overall business results.

Oskaloosa

Lawrence • 6

DOUGLAS

Ottawa

FRANKLIN

Jefferson Co. UE Rate: 1.8%

Unemployed: 190 # UI Claimants: 19 # Indeed Openings: 88

All Jobs Average Salary Summary Low | Median | High

\$11.03 | \$20.14 | \$36.82

Shawnee Co. UE Rate: 2.1%

Unemployed: 1.885 # UI Claimants: 191 # Indeed Openings: 3,318

All Jobs Average Salary Summary Low | Median | High \$11.59 | \$20.37 | \$41.38

Osage Co. UE Rate: 2.0%

Unemployed: 159 # UI Claimants: 37 # Indeed Openings: 77

All Jobs Average Salary Summary Low | Median | High \$10.41 | \$17.60 | \$32.84

Franklin Co. UE Rate: 2.0%

Unemployed: 300 # UI Claimants: 130

Indeed Openings: 315 All Jobs Average Salary Summary

Low | Median | High \$11.01 | \$19.37 | \$35.21

Leavenworth Co. UE Rate: 2.1%

Unemployed: 765 # UI Claimants: 97

Indeed Openings: 849

All Jobs Average Salary Summary

Low | Median | High \$12.12 | \$22.85 | \$49.18

Douglas Co. UE Rate: 1.8%

Unemployed: 1.260 # UI Claimants: 102 # Indeed Openings: 1,717

All Jobs Average Salary Summary Low I Median I High \$10.69 | \$18.31 | \$40.41

Johnson Co. UE Rate: 1.8%

Unemployed: 6,375 # UI Claimants: 196

Indeed Openings: 13,252

All Jobs Average Salary Summary Low | Median | High \$12.87 | \$22.62 | \$51.13

Miami Co. UE Rate: 2.0%

Unemployed: 365 # UI Claimants: 43

Indeed Openings: 291

All Jobs Average Salary Summary

Low | Median | High \$12.12 | \$20.46 | \$39.00

Wyandotte Co. UE Rate: 2.5%

Unemployed: 1,953

Low | Median | High

\$13.26 | \$22.51 | \$45.44

UI Claimants:195 # Indeed Openings: 4,234

All Jobs Average Salary Summary

JEFFERSON

Topeka ★

SHAWNEE

Lyndon •

OSAGE

Missouri Counties

Platte Co. UE Rate: 2.9%

UI Claimants: 171

Indeed Openings: 1.621 All Jobs Average Salary Summary

County Average \$28.51

Clav Co. UE Rate: 3.0%

UI Claimants: 440

Indeed Openings: 3,480

All Jobs Average Salary Summary County Average \$28.63

Jackson Co. UE Rate: 3.5%

UI Claimants: 1.395

Indeed Openings: 15,612 All Jobs Average Salary Summary

County Average \$32.23

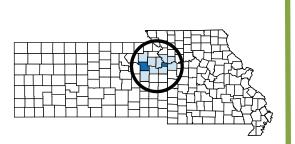
Cass Co. UE Rate: 3.1%

UI Claimants: 138

Indeed Openings: 1,150

All Jobs Average Salary Summary

County Average \$21.33



2.8%

Kansas Unemployment Rate # Indeed Openings: 47,859

Missouri Unemployment Rate # Indeed Openings: 100,534

PLATTE

Leavenworth

LEAVENWORTH(

Platte City

WYANDOTTE

Olathe

JOHNSON

· Pada

MIAMI

CLAY

Liberty

Ondependence

JACKSON

Harrisonville

CASS

2023 KS Unemployment Rates

Jan Feb Mar Apr May June July Aug Sep Oct Nov Dec 2.9 2.9 2.9 2.8 2.7 2.7 2.8 2.9

U.S. Unemployment Rate # Indeed Openings: 4,734,122

*The Federal Reserve considers a base unemployment rate (the U-3 rate) of 5.0%-5.2% as "full employment" in the economy

2023 US **Unemployment Rates**

data from Oct. 2023 -

most recent data currently unavailable

Jan Feb Mar 3.4 3.6 3.5 May June Apr 3.6

3.7 July Aug Sep 3.5 3.8 3.8

Oct Nov Dec 3.9 3.7 3.7

The Arnold Group^e

Request analysis for specific job title: TAG@the-arnold-group.com View previous analysis: https://www.the-arnold-group.com/TopekaKCarea

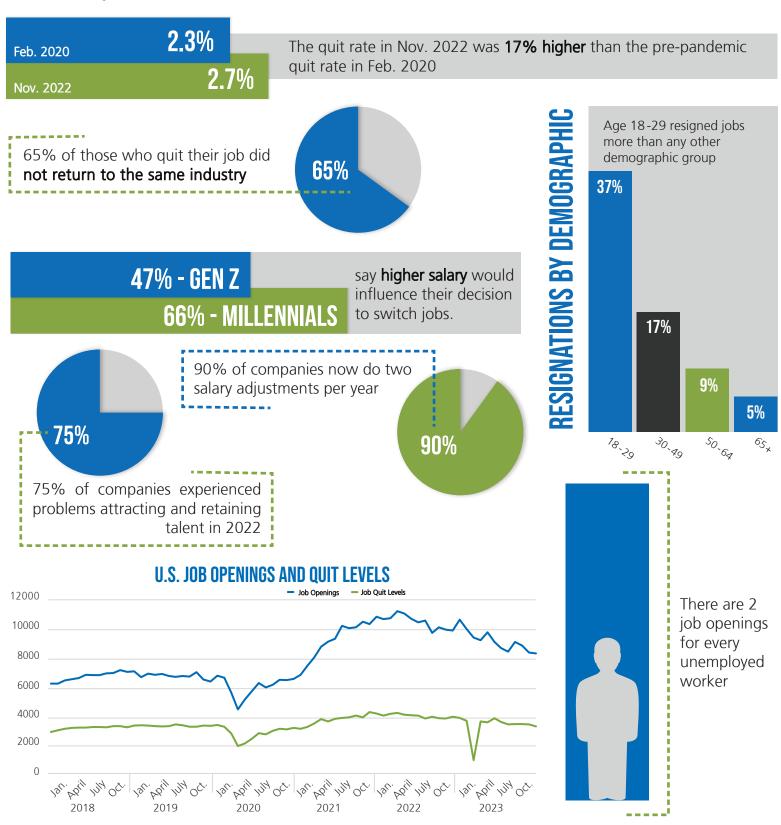
Indeed # Pulled: 1/2/2024

Sources: Kansas Department of Labor; Missouri Department of Labor; U.S. Department of Labor; www.marketplace.org

THE GREAT REFLECTION

Did you know...

On average, 4 million people quit their job each month in 2021 and 2022. November 2021 saw record quits of 4.5 million.



QUARTERLY JOBS SUMMARY

Jobs in Kansas

Government Sector		Private Sector		4
Q4-23:	+1,800	Q4-23:	+3,800	
Q3-23:	-700	Q3-23:	+2,800	
Q2-23:	+1,700	Q2-23:	-2,400	
Q1-23:	+2,300	Q1-23:	-3,200	

2023 KS Jobs Summaries

Jan	Feb	Mar	Apr	May	June
+6K	-4.7K	-2.2K	-200	-1.5K	+1K
+4.4K +1.6K	-2.8K -1.9K	+700 -2.9K	+3001-500	+700 I -2.2K	+700 +300
		_			_
July	Aug	Sep	Oct	Nov	Dec
July +2K +500 +1.5K	-4.1K	Sep +4.2K +200 +4K	+3.2K	+2.7K	-300 +400 -700



SUMMARY OF US SALARY AND INFLATION RATES:

AVERAGE SALARY INCREASE

2016: 1.13% **2017**: 3.45% **2018**: 3.62% **2019**: 3.75% **2020**: 2.83% **2021**: 8.89% **2022**: 4.20% **2023**: 4.60% **2024**: 3.9%-4.2% *Projected

INFLATION RATE

2016: 1.26% **2017:** 2.13% **2018:** 2.44% **2019:** 1.81% **2020:** 1.23% **2021:** 4.69% **2022:** 8.01% **2023:** 4.12% **2024:** TBD

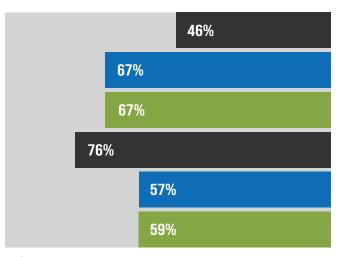
Spent more than budgeted/planned on pay adjustments in 2022

70%

Intend to increase salary budgets in 2023

68%

WHAT COMPANIES ARE DOING TO REMAIN COMPETITIVE IN THE TOUGH LABOR MARKET:



Hiring candidates at a higher rate in the relevant salary range

Adjusted or are considering adjusting salary ranges more aggressively (2% - 5% increases)

Providing additional workplace flexibility

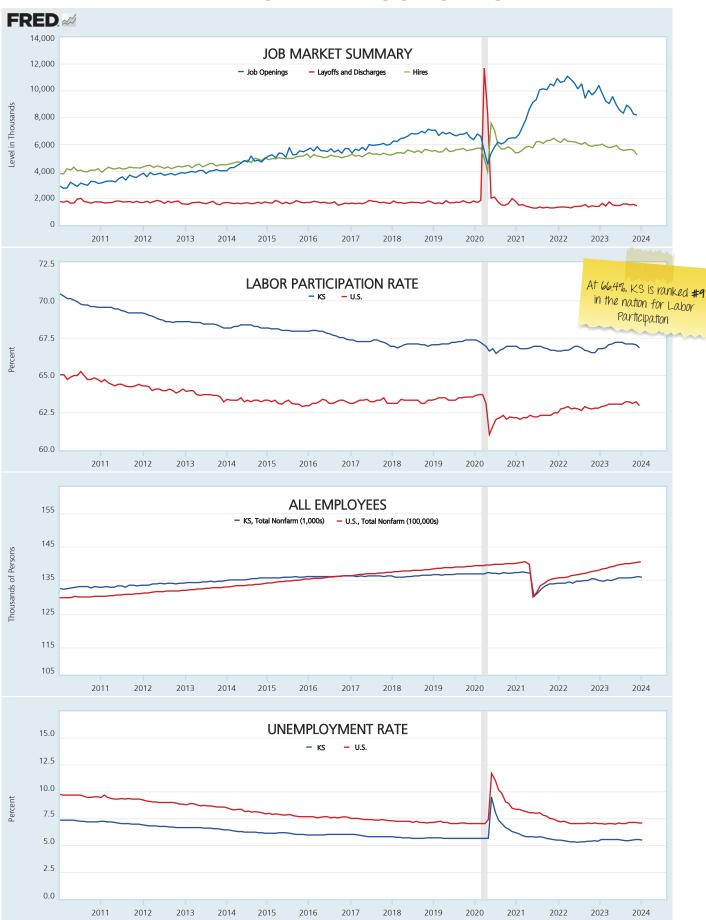
Placing broader emphasis on Diversity and Inclusion

Improving their overall employee experience

Considering eliminating college requirements for jobs



FEDERAL RESERVE ECONOMIC DATA

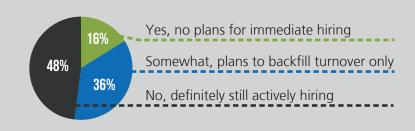




TAG EMPLOYMENT OUTLOOK SURVEY RESULTS

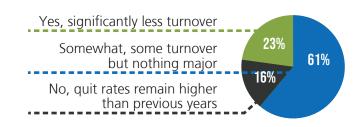
question 1:

The demand for workers has cooled (down 22.5% from 2021's peak). Is your organization's need for hiring in the first half of 2024 following suit?



question 2:

The national quit rate has finally dropped, matching quit rates from 2019. Did you experience a similar drop in turnover in Q4-2023?



question 3:

Wage growth appears to be slowing in 2024. Does your organization plan to pivot strategy to match the slow down or maintain your current compensation strategy to remain competitive?



question 4:

Rumor has it (and recent data indicates) the beginning of a shift back to an 'employers market' with job growth slowing and the labor force continuing to grow. How might this impact your hiring strategy for 2024?



question 5:

More and more companies are shifting job description requirements, with planning to eliminate a Bachelor's Degree requirement being a predicted trend for 2024. Are you considering any job description requirement updates to help with your 2024 recruiting strategy?

